

# TestDrive Evaluation Unit Program

To help you close significant sales opportunities, Toshiba gives you and your customers the opportunity to evaluate selected Toshiba products for 30 days, through the Toshiba TestDrive Evaluation Unit Program. **Toshiba's general policy is to reserve evaluation units for strategic sales opportunities, subject to availability.**

TestDrive lets you and your customer gain familiarity with Toshiba products and test hardware and software configurations, all without financial commitment or purchase on your part. \* Requests must include end-user information and specific reasons for the evaluation.

All TestDrive units are completely pre-tested and shipped with all factory-installed software. You are free to use the unit as needed, and may install any legally licensed software applications or hardware configurations as required. Toshiba TestDrive evaluation units remain the property of Toshiba America, Inc., but they may be purchased by resellers at 15% below Toshiba's estimated single-unit price (see details below).

## How to Request TestDrive Units

Requests for TestDrive units are handled on a case-by-case basis, as follows:

1. Complete a TestDrive Evaluation Unit Request Form. (You may request the form by calling the Inside Sales Support team at (888) 800-9128.)
2. Fax the completed Request Form to (800) 635-1872.
3. The Request Form contains a complete list of the Toshiba products which are currently offered as evaluation units (subject to availability).
4. Your request will be processed by the Toshiba InTouch Center's Inside Sales Team, and will be evaluated based on unit availability, value potential of your sales opportunity, and on the information you provide on the Request Form.
5. You will receive a response to your request via telephone within 24 hours. If your request is approved, all shipping and unit information will be confirmed with you at that time.
6. If your request is approved and confirmed by 3:00 p.m., Pacific time, your evaluation unit(s) will be shipped the same day, via overnight delivery, as a courtesy of Toshiba. Requests approved and confirmed after 3:00 p.m., Pacific time, will be shipped overnight the following day; should you require same-day overnight shipment, additional shipping charges will be your responsibility. In either case, Toshiba will contact you soon after delivery to confirm receipt of the unit(s).

## Returning Evaluation Units

Complete instructions for returning your evaluation unit(s) to Toshiba are included with the unit itself; basic instructions are as follows:

1. You must return your evaluation unit(s) to Toshiba by the date specified on the return instructions which accompany the unit(s). Requests for extensions to the 30-day evaluation period may be made by calling the Inside Sales Support team at (888) 800-9128.
2. Unit(s) must be returned via insured two-day air freight (or better) service at your expense.  
Please return to:  
**Toshiba Fulfillment Center**  
**2100 East Howell Avenue**  
**Unit 211**  
**Anaheim, CA. 92806**
3. If you wish to purchase the evaluation unit(s), you are entitled to do so at 15% off Toshiba's estimated single-unit price. For pricing and transaction information, please call the Inside Sales Support team at (888) 800-9128.
4. Evaluation units must be returned complete and in the same condition as received. You will be billed for any damaged or missing components.
5. Procedures for DOA returns of evaluation units will be detailed on the return instructions included with the unit(s).

\*When returning evaluation units, second-day air shipping and insurance charges are the responsibility of the reseller.